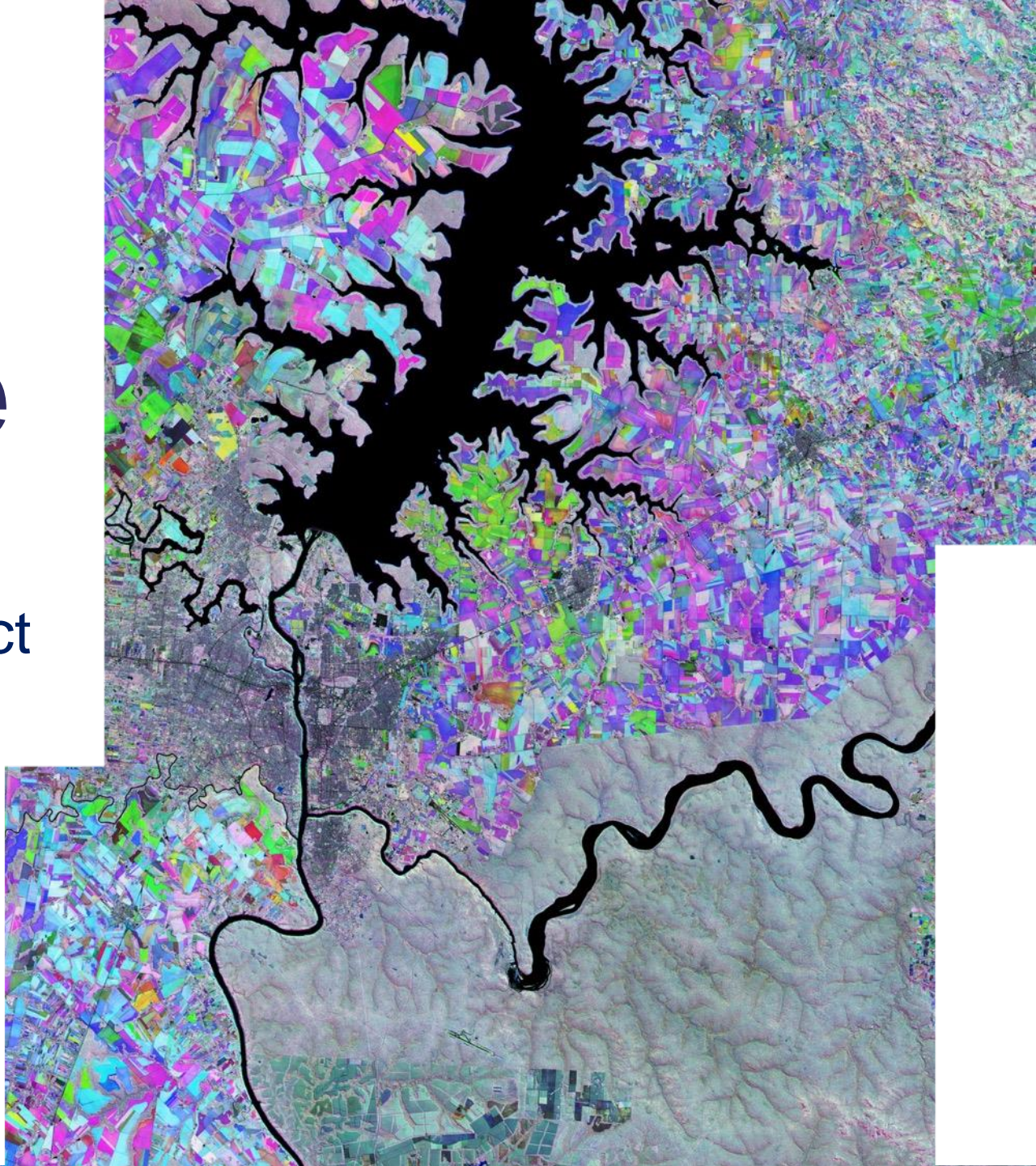


# Horizon Europe

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Point for Space and Environment

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**How do I build a winning  
consortium?**

**(the most frequently asked  
question)**

# What constitutes a winning consortium?

- One that can **deliver** the expected outcomes within the stated scope and budget (and give the evaluators confidence that they can)
- Common to see universities, big business, small business, research and technologies organisations, consultancies, local authorities, national authorities all within the one consortium. There is no 'typical' or 'model' consortium structure/membership
- Useful to include exploitation partners – someone who is going to take the outputs of the project and actually implement them (e.g. farmers, hospitals, local authorities, manufacturers) to show immediate impact
- Useful to include the end user community, possibly as an advisory board or associate partners (not direct beneficiaries but costs e.g. travel can be included in 'other costs'), again to demonstrate route to implementation

# Formal consortium building mechanisms

**Participant portal** – Every topic has a ‘Partner Search’ function where you can upload your profile and review others that have done so

**Partner Search** – under the ‘How to participate tab’ on the EU funding and tender opportunities portal where you can search for past projects and organisations -

<https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/how-to-participate/partner-search>

**Brokerage tools** – European Commission, Technology Platforms, Co-Programmed Partnerships, Enterprise Europe Network, UK’s KTN, NCPs from around Europe, etc will virtually hold events with e.g., Meeting Mojo, B2B and other tools



Searching the formal consortium building mechanisms is a bit like looking for a needle in a needlestack – they all look like needles so finding the ones for you can be difficult

# Finding partners with a track record of success

- Search [CORDIS](#) using key words for relevant projects already underway
  - E.g. searching for 'precision' AND 'agriculture' AND 'GNSS' returns 33 projects
  - 1<sup>st</sup> listed is AgriBIT: Artificial intelligence applied to precision farming by the use of GNSS and integrated technologies
  - Project coordinator as ENGINEERING - INGEGNERIA INFORMATICA SPA of Italy and gives opportunity to contact them [and their partners](#)
  - Contact is to the Project Participant, not just a central administrative function

## Coordinator



ENGINEERING - INGEGNERIA INFORMATICA SPA

Address

Piazzale dell'agricoltura 24

00144 Roma

Italy

Region

Centro (IT) > Lazio > Roma

Activity type

Private for-profit entities (excluding Higher or Secondary Education Establishments)

Links

[Contact the organisation](#) [Website](#)

[Participation in EU R&I programmes](#)

[HORIZON collaboration network](#)

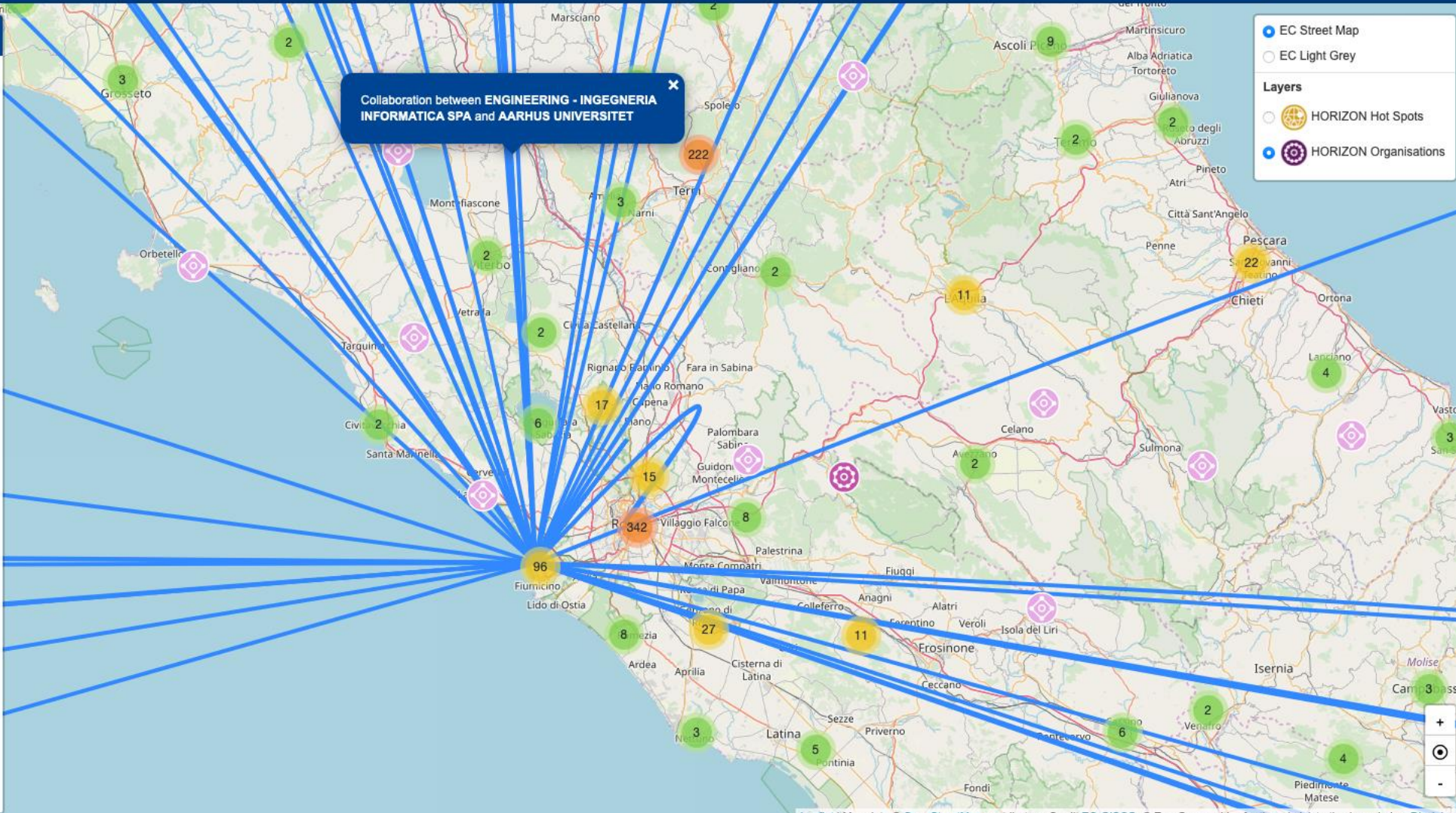


### Organisation details

**ENGINEERING - INGEGNERIA INFORMATICA SPA**  
Address:  
PIAZZALE DELL'AGRICOLTURA 24 00144 ROMA  
Italy

Links:  
[Website](#)  
[Participation in the R&I programmes](#)

Projects:  
5G-MEDIA  
5G-VINNI  
7SHIELD  
A4BLUE  
ACROSS  
AgriBIT  
AI REDGIO 5.0  
AI REGIO  
AIDA  
ALFA  
[More...\(186\)](#)



# National Contact Points (NCPs)

Team of national advisors to support UK organisations successfully participate

- Raising awareness
- Helping find the right topic
- Methods to find partners
- Navigating the EU funding & tender opportunities portal
- Developing the proposal





### Thank you for your interest in Horizon Europe funding

Sign up to receive updates about Horizon Europe funding opportunities, news and events related to your areas of interest.

Registration for UK National Contact Point (NCP) updates is free.

UK-based organisations, researchers and innovators can access Horizon Europe funding +

National Contact Points are here to help you +

How can we contact you?

First name*	Last name*
<input type="text"/>	<input type="text"/>
Email address*	
<input type="text"/>	
Confirm email address*	
<input type="text"/>	

<https://eufunding.ukri.org/subscribehorizon>



★ > PROGRAMMES > EUROPEAN PROGRAMMES > HORIZON EUROPE

### Horizon Europe turns ideas into reality

Horizon Europe is the world's largest Research and Innovation (R&I) programme, with a budget of over £82bn. The programme runs from 2021 to 2027, and it is open to all types of R&I organisations, including large businesses, SMEs, academia, public institutions and third sector organisations.

The UK has historically been one of the best performers in Horizon Europe, and on average successful UK applicants to Pillar 2 and Pillar 3 receive around £450,000 although this figure could be much higher. A key part of Horizon Europe is building consortia with partners around the world, particularly now that UK entities can lead projects.

<https://iuk.ktn-uk.org/programme/european/horizon-europe/>

# UK National Contact Points

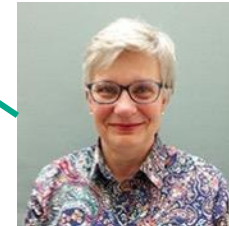
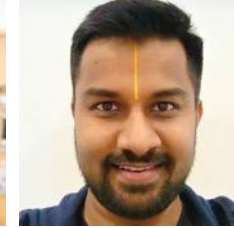
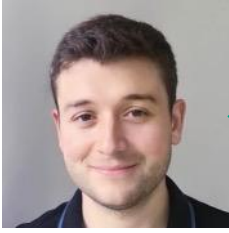


## Pillar 2

## GLOBAL CHALLENGES & EUROPEAN INDUSTRIAL COMPETITIVENESS

### Clusters

- 1 Health
- 2 Culture, Creativity and Inclusive Society
- 3 Civil Security for Society
- 4 Digital, Industry and Space
- 5 Climate, Energy and Mobility
- 6 Food, Bioeconomy, Natural Resources, Agriculture and Environment



# Pillar 2 Coordination and Support Action (CSA) Projects for NCPs

- [\*\*NCP Portal\*\*](#) including Legal and Financial, Academy, etc
- Cluster 1 – Health [\*\*HNN 3\*\*](#)
- Cluster 2 – Culture, Creativity and Inclusive Society [\*\*Net4Society\*\*](#)
- Cluster 3 – Civil Security for Society [\*\*SEREN5\*\*](#)
- Cluster 4 – Digital [\*\*Ideal-ist\*\*](#), Industry [\*\*NCP4Industry\*\*](#) and Space [\*\*Cosmos4HE\*\*](#)
- Cluster 5 – Climate, Energy and Mobility [\*\*GREENET\*\*](#)
- Cluster 6 – Food, Bioeconomy, Natural Resources, Agriculture, and Environment [\*\*CARE4BIO\*\*](#)

# Additional useful information

- **HNN 3.0:** [Guidelines for Partner Search](#). Tips and tricks on effective partner search in HEU. Written with Cluster 1 in mind but applicable to everybody.
- **Net4Society:** [RIA and IA checklist](#) and [CSA checklist](#). A checklist tool for NCPs to gauge if a proposal meets the minimum criteria for a winning proposal.
- **Care4Bio:** Annotated templates. Describe in detail what each question in the proposal means and what to consider in each question. [Check out the RIA / IA template](#) and the [CSA template](#) (1st stage templates are also available).

# Additional useful information

- EU Science and Innovation have developed some very useful webinars and now have a [\*\*YouTube Channel\*\*](#)
- Check out the [\*\*Reference Documents\*\*](#) – if there is any conflicting information this is the officially recognised correct source.
- The [\*\*General Annexes\*\*](#) that apply to all topics have been published
- The best helpdesk ever is the free to use [\*\*IPR Helpdesk\*\*](#). They have templates, guides and proforma such as Teaming Agreements, [\*\*MOUs, NDA templates\*\*](#), how to write an [\*\*exploitation and dissemination plan\*\*](#), etc



UK Research  
and Innovation



Thank you